KATALYST MANAGED SERVICES

Optimize
Tune and automate systems and applications to improve applications performance, scalability and reliability

Innovate
Deliver new applications and services rapidly to meet changing business needs

Consolidate
Consolidate systems and applications to reduce operating expenses

Accelerate
Enable fast, secure and integrated business enviroments

Philosophy of Support

Optimize

Innovate

Consolidate

Accelerate

Oracle Hospitality
Our services cover F&B and rooms operations. We help you with implementation, migration, integration and BAU support services for simphony and opera applications.

Oracle Hospitality

SAP

SAP
We offer SAP consulting services which includes implementation, migration, integration and BAU support using refined methodologies and innovative approach.

Security

Network

System

Security
We offer complete security solutions to cover all your business needs. Our security services are tailor made to help you achieve compliance in your industry vertical and specific business requirements.

Network
Our service offerings help with networking strategy, planning, design, implementation, assessment and management. We offer personalised service as per your business requirements.

System
Katalyst helps you with its managed services portfolio which includes cloud, infrastructure, voice and unified communications, licensing and digitalisation which help you run your business more efficiently and effectively.

KATALYST CONSULTING SERVICES
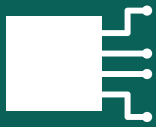
AGENTS OF CHANGE

KATALYST MANAGED SERVICES

Consolidate
Consolidate systems and applications to reduce operating expenses

Optimize
Tune and automate systems and applications to improve applications performance, scalability and reliability

Innovate
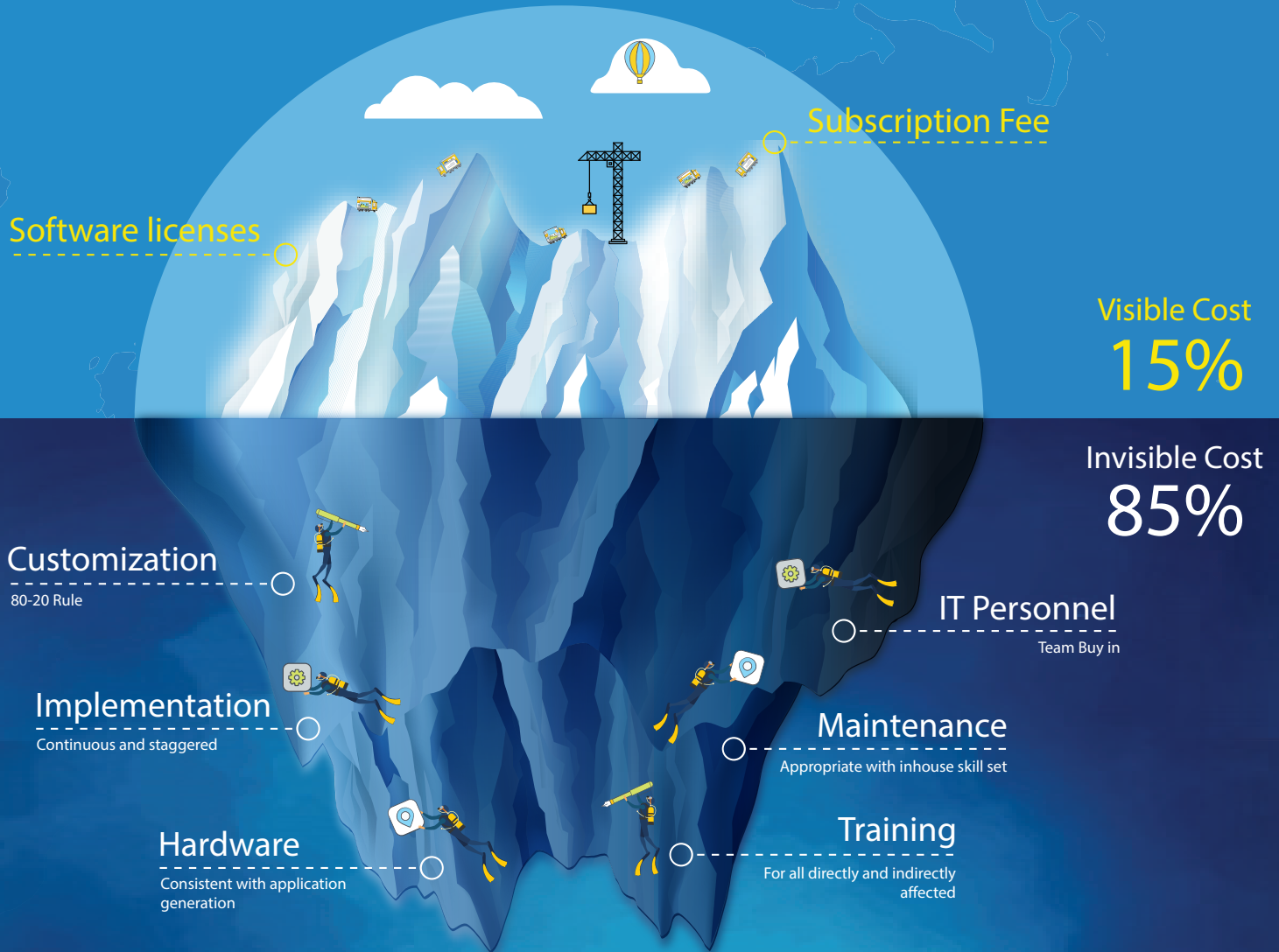Deliver new applications and services rapidly to meet changing business needs

Accelerate
Enable fast, secure and integrated business enviroments

KATALYST
CONSULTING SERVICES

AGENTS OF CHANGE

TOTAL COST OF APPLICATION OWNERSHIP

Subscription Fee

Software licenses

Visible Cost
15%

Invisible Cost
85%

Customization
80-20 Rule

IT Personnel
Team Buy in

Implementation
Continuous and staggered

Maintenance
Appropriate with inhouse skill set

Hardware
Consistent with application generation

Training
For all directly and indirectly affected

We help you rationalize the invisible cost

· **Customization:** 80 -20 rule. On average to achieve a good fit 20 % of customization is required when acquiring new applications.

· **IT Personal:** Internal team buy in is extremely important while acquiring a new application. Without that chances are the project would fail.

· **Maintenance:** Appropriate amount of maintenance should be factored in which can be progressively reduced as skill level grows within the team.

· **Training:** New tools require training for all stake holders who are going to get affected directly or indirectly by the new application.

· **Implementation:** Implementation should be staggered following a CI/CD philosophy as oppose to a big bang change.

· **Hardware:** New generation applications efficiency and productivity relies on new generation hardware too. Not upgrading underlying hardware across the application echo system might adversely effect gains from adopting new application.

KATALYST
CONSULTING SERVICES

AGENTS OF CHANGE

KATALYST MANAGED SERVICES

APPLICATION SUPPORT

	STANDARD CARE	PROFESSIONAL CARE	TOTAL CARE
CORE APPLICATION	✓	✓	✓
STANDARD ADDONS	✓	✓	✓
CUSTOMIZED ADDON		✓	✓
REPORTS	✓	✓	✓
BATCH PROCESS	✓	✓	✓
USER DEFINED FIELDS	✓	✓	✓
EXSISTING QUERIES	✓	✓	✓
CUSTOM REPORTS		✓	✓
DATA EXPORT /IMPORT		✓	✓

CLIENT SUPPORT

	STANDARD CARE	PROFESSIONAL CARE	TOTAL CARE
CLIENT	✓	✓	✓
STANDARD ADDONS	✓	✓	✓
CUSTOMISED ADDON		✓	✓
CUSTOM QUERRY REPORTS		✓	✓
REPORTS	✓	✓	✓
PRINT	✓	✓	✓
BATCH PROCESS	✓	✓	✓
			✓

KATALYST
CONSULTING SERVICES

AGENTS OF CHANGE

KATALYST MANAGED SERVICES

SERVER SUPPORT

	STANDARD CARE	PROFESSIONAL CARE	TOTAL CARE
CHANGE MANAGEMENT	✓	✓	✓
DATABASE MANAGEMENT		✓	✓
PERFORMANCE TUNING			✓
DISASTER RECOVERY			✓
OPERATING SYSTEM MANAGEMENT		✓	✓
PATCH UPGRADE			✓
VERSION UPGRADE			✓
MASTER DATA MANAGEMENT	✓	✓	✓

SITE MANAGEMENT

	STANDARD CARE	PROFESSIONAL CARE	TOTAL CARE
CONSULTING		✓	✓
BACKUPS	✓	✓	✓
DISASTER RECOVERY			✓
BUSINESS CONTINUITY PLANNING			✓
SANDBOX			✓

DEVELOPMENT & INTEGRATION

	STANDARD CARE	PROFESSIONAL CARE	TOTAL CARE
REPORTS		✓	✓
AUTOMATION			✓
INTEGRATION			✓
CUSTOMISATION			✓
VENDOR MANAGEMENT		✓	✓
PROJECT MANAGEMENT		✓	✓
ACCOUNT MANAGEMENT			✓

KATALYST CONSULTING SERVICES

AGENTS OF CHANGE

KATALYST MANAGED SERVICES

Optimize

Innovate

Consolidate

Philosophy of Support

Accelerate

KATALYST CONSULTING SERVICES

business **nbn**™ accredited adviser

Our Service Portfolio

SAP — SAP
ORACLE — Oracle Hospitality
odoo — Open Source

Operations

SONICWALL
ACSC Australian Cyber Security Centre — NETWORK PARTNER
SOPHOS Cybersecurity evolved.
vmware Carbon Black

Security

Microsoft
aws

DELL Technologies AUTHORIZED PARTNER
NUTANIX

vtiger
KATALYST CONSULTING SERVICES

Sales & Marketing

Teams
3CX

Unified Communication

SUSE
vmware

Managed Services

Dipankar Chakravarty

Technical Director
sales@katalystcs.com.au

📞 1300 772 824

🌐 www.katalystcs.com.au

For Further Insights Information **Demonstration** & Feedback

KATALYST CONSULTING SERVICES

AGENTS OF CHANGE